

Vendor Scoring Matrix Template

A structured framework for evaluating automation vendors

Score each vendor (1–10) against them, and apply weights by importance (e.g., architecture more important than slimmest margins).

Criterion	Vendor A Score (1-10)	Vendor B Score (1-10)	Vendor C Score (1-10)	Must Have vs. Nice to Have
Maturity & Track Record				
Documentation & Ecosystem Support				
Architecture & Extensibility				
Runtime Execution & Workflow Flexibility				
Maintainability & Governance				
Vendor Engagement & Support Model				
Ease of Use & Developer Experience				
Error Handling & Robustness				
Integration & Interoperability				
Hardware Agnosticism				
Total Cost of Ownership				
Scalability				
TOTAL	___ / 120	___ / 120		